

3Q 2025 Snapshot

Unisys Reiterates Full-Year Profitability Guidance and Advances Pension Strategy with Annuity Purchase Transaction

Total Revenue Growth (YoY)

(7.4%) (9.0%)

Reported In CC

Ex-L&S¹ Revenue Growth (YoY)

(3.9%) (5.8%)

Reported In CC

Total Company revenue driven by timing of License & Support ("L&S") software renewals

Gross Profit Margin

25.5% 18.6%

Company Ex-L&S

Operating Profit Margin

(7.3%) 5.4%

GAAP Non-GAAP

On-track to achieve full-year Non-GAAP operating margin at or above mid-point of 8.0% to 9.0% guidance

GAAP operating profit includes ~\$228M one-time, noncash loss related to 3Q annuity purchase

\$38м

Operating Cash Flow

\$51м

Pre-Pension Free Cash Flow

Sales Metrics

\$415м

Total Company TCV for Q3

+15% YoY

\$124M

New Business TCV for Q3

(29%) YoY

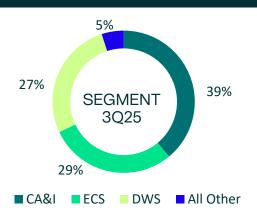
\$583м

New Business TCV YTD 1.1_x

Ex-L&S TTM Book-To-Bill

+2% YoY

Revenue by Segment



Revenue by Type



Updated Full-Year 2025 Financial Guidance

(4.0%) to (3.0%)

8.0% to 9.0%

YoY CC Revenue Growth

Non-GAAP Operating Profit Margin

Previously (1.0%) to +1.0%

Constant currency revenue growth guidance translates to reported revenue growth of (3.6%) to (2.6%) based on exchange rates as of the end of 3Q25. Guidance assumes ~\$430M of L&S revenue