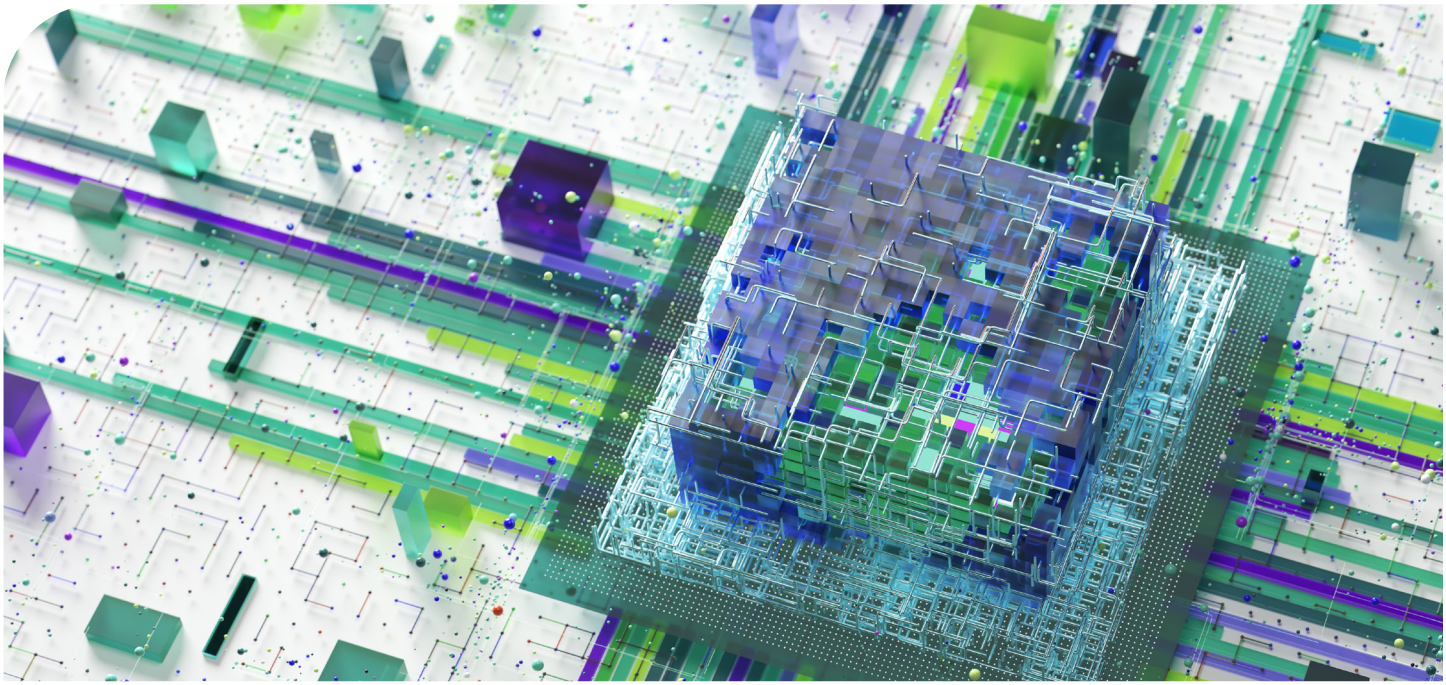


Info sheet

Rapid Value Assessment: Device Lifecycle Management

A focused assessment to optimize your device lifecycle operations

Device lifecycle costs hide across vendors, regions and operational silos. The Device Lifecycle Management Rapid Value Assessment helps you see the complete financial picture, model optimized scenarios and quantify savings opportunities.

Delivered through four collaborative sessions over three weeks, this assessment provides a practical way to experience Unisys Device Lifecycle Management capabilities before making a larger commitment.

The assessment provides you with insights on your present device landscape and lifecycle processes along with a practical way to experience Device Lifecycle Management capabilities before making a larger commitment. Evaluate your current device operations through both cost modeling and targeted process reviews to identify opportunities to optimize spending, streamline vendor relationships and transition to predictable, flexible financial models. To jump-start insight, we use a readiness scorecard upfront to give you a quick read on your operational baseline before launching the full assessment.

How the assessment works

The assessment combines cost modeling with targeted process reviews to validate operational viability. We begin with a readiness scorecard that establishes your operational baseline, then work through the four phases.

Discover	**We gather** targeted data on your device estate through structured intake sessions. **You share** information on current device counts, costs, deployment patterns and support volumes. **We accommodate** flexible data-sharing arrangements, including NDAs and anonymized inputs, based on industry benchmarks when specific data is not readily available.
Model	**We populate** Unisys' total cost of ownership calculator with your data to establish a current mode-of-operations baseline. **Together, we build** intelligent use cases, such as rolling 30-60-90-day forecasting and refresh planning, to test financial and operational impact over time across different operational approaches, vendor strategies and flexible pricing models. **You will see** how variables like refresh cadence, loss rates, telemetry-driven interventions and logistics dynamics influence total device lifecycle cost and financial outcomes.
Validate	**We review** assumptions and outputs with key stakeholders across IT, finance and procurement while validating that modeled scenarios align with current and future-state device lifecycle processes. **This collaborative session ensures** accuracy, builds shared understanding and surfaces additional optimization opportunities as well as gaps, dependencies or constraints that may impact execution. **You will have** the opportunity to refine scenarios and test sensitivities in real time and confirm whether scope, operating models and delivery workflows are practical at scale.
Recommend	**You will leave with** a comprehensive readout package that includes an executive summary with savings quantification, detailed calculator outputs with documented inputs, savings waterfall by operational tower, scenario comparisons, validated scope assumptions and a practical roadmap toward a complete Device Lifecycle Management engagement.

What you'll gain

- **End-to-end lifecycle visibility:** See device lifecycle costs and processes across key user journeys such as new hire, break-fix, refresh and returns. Gain actionable insights across warehousing, logistics, deployment, support, endpoint management and experience management.
- **Current vs.future-state insights:** Explore how extended services such as an experience management office, flexible pricing models and other value-added offerings could enhance your operations.
- **Savings identification:** Discover opportunities across refresh optimization, vendor consolidation and buy-back programs. Identify where vendor sprawl or disjointed workflows create friction and increase costs.
- **Scenario analysis:** Test different refresh rates, device mixes and operational approaches to understand their impact on costs and efficiency.
- **Financial forecasting:** Gain three- to five-year cash flow projections with OpEx and CapEx profiles to support clear, predictable budgeting.
- **Executive-ready business case:** Walk away with ROI calculations, payback timelines and recommended next steps that make decision-making simple and informed.
- **Path forward:** Use assessment findings to establish the foundation for engaging with Device Lifecycle Management for complete lifecycle management.



Why Unisys?

Device Lifecycle Management manages the complete device lifecycle under one accountable model: procurement, warehousing, logistics, deployment, support, service management and experience management. Our assessment uses proven due diligence practices and a pragmatic calculator that reflects real-world variables across regions and operational contexts.

We bring global reach and a vendor-flexible approach that supports a wide range of OEM suppliers. Our teams combine technical depth with financial management expertise, bringing finance, IT and procurement together as co-owners of outcomes.

Start optimizing your device operations

The Device Lifecycle Management Rapid Value Assessment can be delivered independently or extended with a deeper process-focused engagement to validate operational workflows, scope and delivery readiness. To start your journey and learn more information, contact us today.

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